



Q2 Highlights & Summary

- Strong Q2 financial performance during a difficult period
 - Revenue of \$123M and EPS of \$0.39
 - Gross margins 42.2%
 - CS&I revenues of \$46.2M driven by used tool shipments
 - Quarter end cash balance of \$197M
- Near term focus on protecting the health and safety of our employees while meeting customer needs as we manage through the challenges created by COVID-19
- Delivering results against long term focus on strategic business objectives
 - Shipped first Purion system to Japan Purion XE for power device application
 - Shipped first Purion XEmax evaluation system to large image sensor customer
 - Shipped second Purion Dragon evaluation to large DRAM customer
- Current market and industry outlook
 - Industry is fundamentally strong and 5G data driven thesis is still intact
 - Near term COVID-19 situation causing some end customer delays
 - Memory investment expected to strengthen in 2021



Axcelis at a Glance

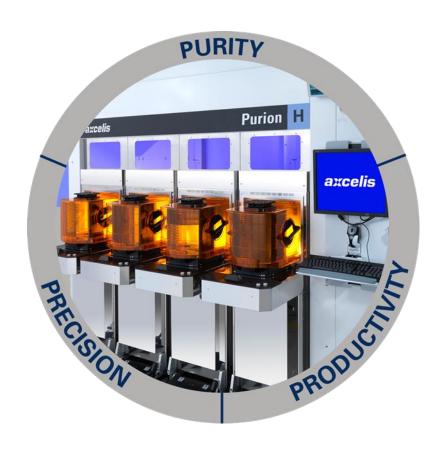
- Global leader in technology development and manufacturing of ion implant systems and services for the semiconductor industry for over 40 years
 - Serving an estimated \$1B ion implant systems market
 - Based in Beverly, MA with headcount of approximately 1000 worldwide
 - Global infrastructure supporting customers in 31 countries
 - Growing installed base of over 3200 tools
 - Strong IP portfolio with >800 patents

 Supplier of record to leading semiconductor CAPEX spenders in all market segments including DRAM, Flash, Foundry and Logic





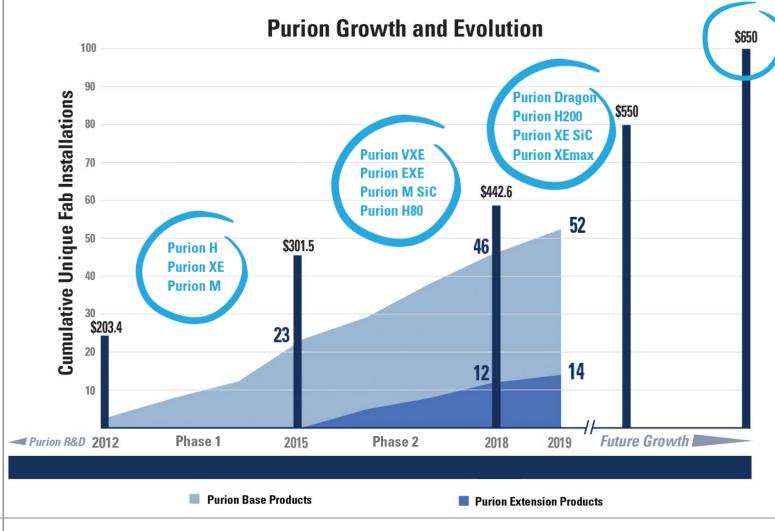
The Purion Platform The Core of Our Growth Strategy



- Innovative scanned spot beam architectures with advanced energy filters
- Common endstation and control system
- Advanced source technology



Purion - Fueling Axcelis' Growth



KEY TAKEAWAYS

- New product introductions
- New target business model
- Impact of segment targeted products

THE BEGINNING OF PURION

 Created the organization required to develop the common platform and base products

FOCUSED MARKET SEGMENTATION

 Established differentiated segmentfocused Purion products that deliver high value to customers

THE NEXT WAVE OF PURION

 Accelerate the segment-focused strategy into the high current market that represents ~55%-60% of the Ion Implant TAM

UNWAVERING FOCUS

 Solve high value, high impact implant challenges that will drive customer, employee and investor satisfaction



Purion Growth Initiatives

- Geographic expansion
 - China is the fastest growing region typically accounting for ~30% of Axcelis' revenue
 - Large geography with many new customers
 - Investing in sales and service personnel and support infrastructure
 - Japan represents 15% of the overall \$1B ion implant TAM
 - First Purion XE sale in Japan to power device customer
 - Training and demonstration center at SCREEN SPE Process Technology Center in Hikone, Japan
 - Strong market for image sensors, NAND and power devices
- Increase footprint at our existing customer base
 - Adding Purion product types and served applications through joint development and focused segment and product differentiation
- New implant applications
 - Collaborating with customers and industry peers to develop novel uses for ion implant



Why Customers Choose Purion – Advanced Technology

Focused Segment Differentiation • Advanced Memory/Logic

/ Technology

Advanced

- Spot Beam Architecture
 Precise angle, dose and energy control for superior uniformity
- ELS4 Ion Source
- Significant cost of ownership benefit
- Common Purion Platform
- Facilitates customer adoption of additional Purion products

- Advanced Memory/Logic
 Scanned spot beam
 - Image Sensors
 Higher energies
 - Power Devices
 150mm SiC hot implant
 - Internet of Things
 - 200mm/300mm commonality

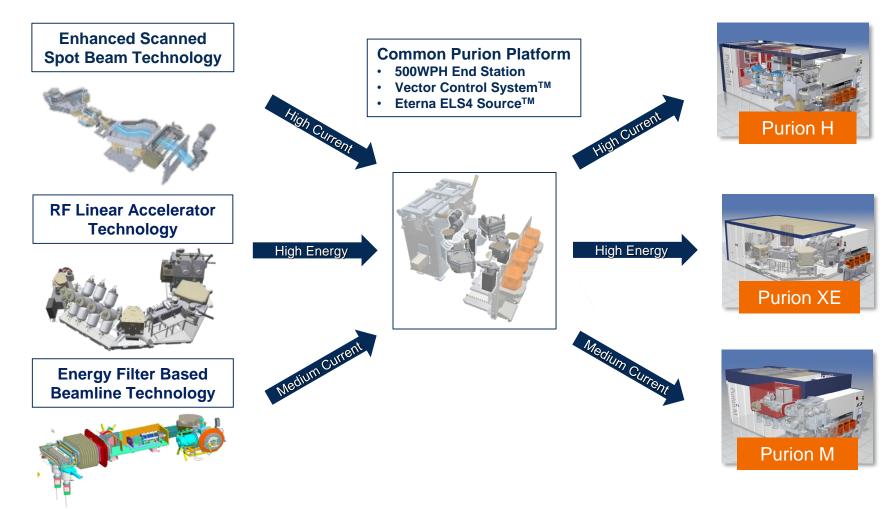
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Customer Innovation Benefit

- Competition provides customers with major yield and throughput advantages
- Customer's maximum innovation benefit is achieved by evenly splitting the implant business

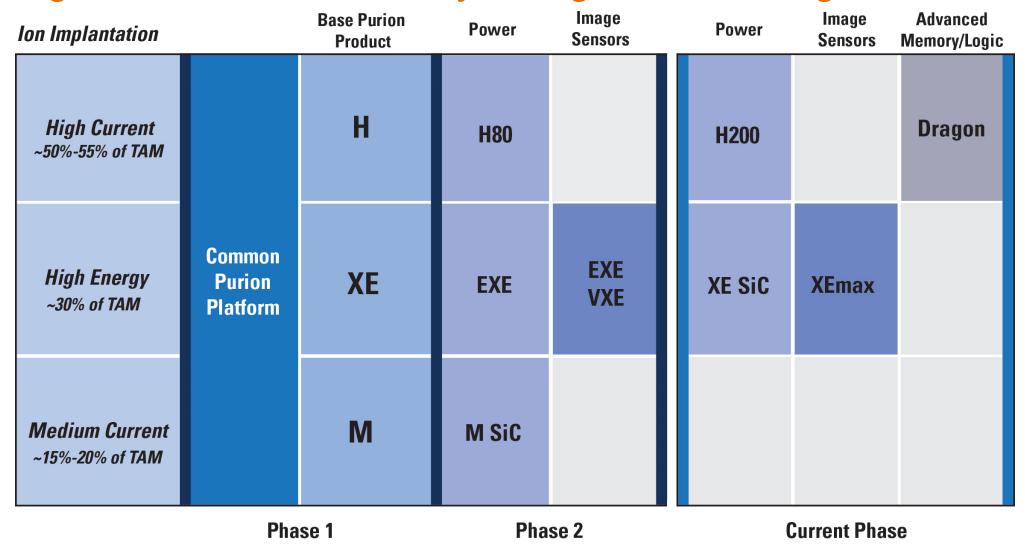


Axcelis Purion Platform Most Innovative Ion Implant Products Available





Growing the Purion Product Family in Targeted Market Segments



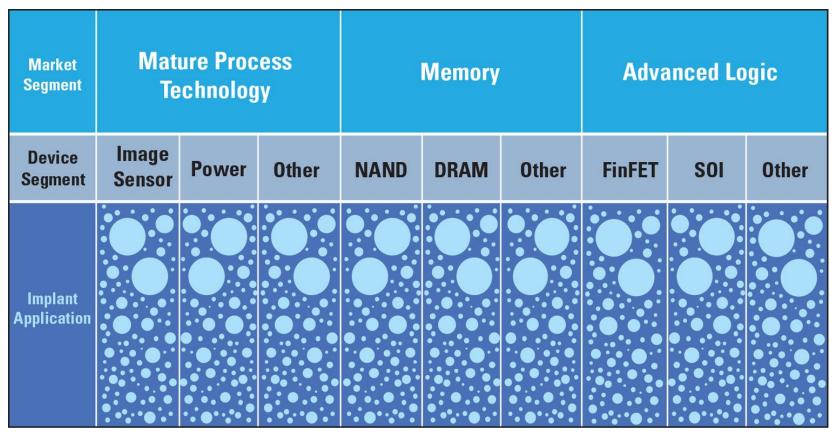


Why Customers Choose Purion – Focused Segment Differentiation

Focused Segment Differentiation Advanced Advanced Memory/Logic **Technology** - Scanned spot beam Image Sensors • Spot Beam Architecture - Higher energies - Precise angle, dose and energy control for Power Devices superior uniformity - 150mm SiC hot implant • ELS4 Ion Source Internet of Things - Significant cost of - 200mm/300mm commonality axcelis ownership benefit • Common Purion Platform - Facilitates customer adoption of additional **Purion products Customer Innovation Benefit** • Competition provides customers with major yield and throughput advantages • Customer's maximum innovation benefit is achieved by evenly splitting the implant business



Develop Purion Product Line Extensions Based on High Level Market Segmentation and Analysis of Advanced and Emerging Technologies



Segment by process technology

Work with customers and industry peers to identify implant opportunities

Segment by device type

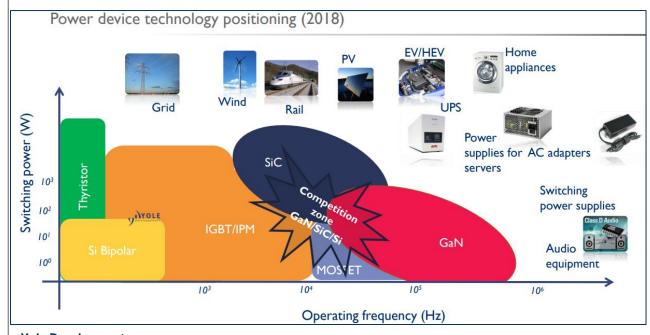
 Work with device engineers to identify implant opportunities

Assess 30-40 implant recipes

- Identify high value/high impact implant recipes for customer.
- Analyze the market opportunity
- Develop Purion product extension using CPD



Power Device Market – Strong Market Growth with Increasing Implant Capital Intensity

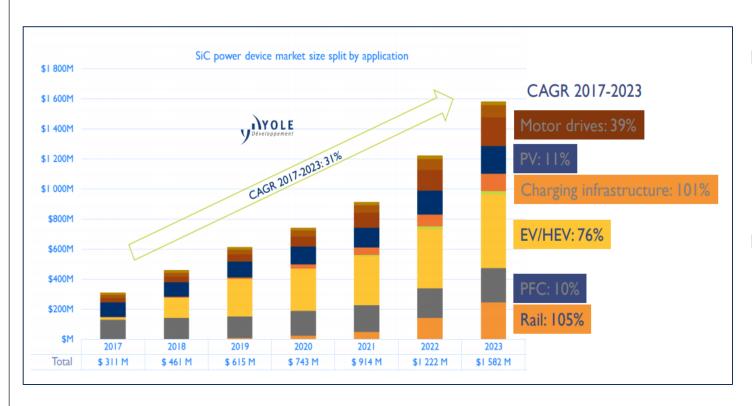


Yole Development

- Power device market comprised of multiple device technologies
 - Multiple device structures, including MOSFET, IGBT, and Bipolar devices
 - Multiple material types Si, SiC, GaN
- Selected Device technology of choice driven by specific application requirements
 - Power requirements, max voltage, operating frequency, size constraints, weight constraints, power loss limitations, etc.
- Strong growth in overall power device market driven by industrial and automotive industries
- Growing need for new implant capabilities



SiC Power Device Market – Very High Growth Rate with High Implant Capital Intensity



- SiC devices have emerged as a leader in markets requiring high power with high operating frequency
 - Strong adoption for EV/HEV market and renewable energy
- Driving the need for an expanding set of new implant capabilities



Purion Power Series – Optimized for the Growing Power Device Market

Purion		SiC			Si			
Power Series		M	XE	Н	M	XE	Н	H200
	Aluminum Implantation	√	✓		√	✓		
	150mm Wafer Handling	√	✓		✓	✓		
To the second	Hot Implantation to 700°C For 150mm Wafers	✓	✓		√	✓		
	80keV Antimony Implantation						√	
	200mm Thin Wafer Handling				✓		✓	
	80keV High Current Capability						✓	
	200keV High Current Capability							✓



Purion XE SiC – New High Energy Extension Targeting Advanced Power Device Applications



- Built off industry leading Purion XE product
- RF Linear Accelerator technology delivers industry's highest productivity and reliability
- Leverages proven Purion M SiC technology
 - Hot implant wafer processing
 - Aluminum source technology



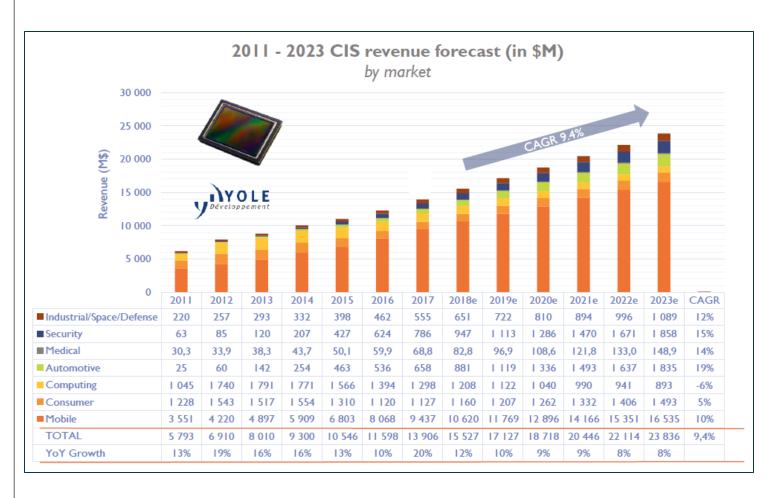
Purion H200 – New Extension to the Purion H Family Targeting Power Device Applications



- A unique high current architectural solution for emerging high dose, higher energy applications
- High current architecture enables a large productivity/CoO advantage versus competitive medium current based solutions
- Built off of Axcelis' Purion H60 and Purion H80 products



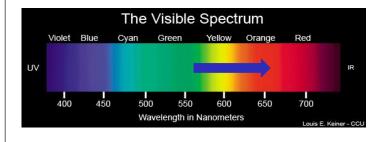
Image Sensors – Strong Market Growth with High Implant Capital Intensity

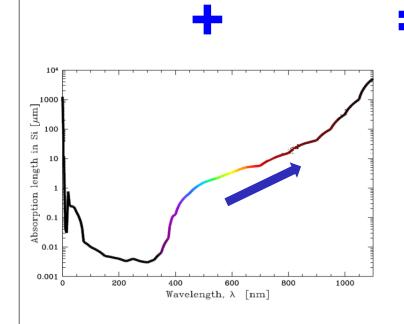


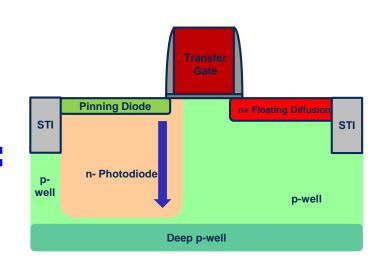
- Image sensor market continues to thrive with CAGR of >9% through 2023
 - High growth in most segments including automotive, security and industrial
 - Volume to continue to be driven by mobile as more sensors added to smart phone devices
 - "Cameras per smart phone" forecast to grow at 6.2% CAGR



Image Sensors – Emerging Device Fabrication Technical Requirements







- Drive towards ever improving image sensor (CIS) performance in the deep red to infra-red regions
- Longer wavelengths associated with the red to infra-red region of light spectrum have larger absorption lengths in Si
- In turn, driving requirement for deeper image sensor photodiodes and related isolation well depths
- Ultimately moving max energy requirements to higher MeV levels: >12MeV



Purion Image Sensor Series Optimized for the Image Sensor Device Market

Purion		Si				
Image Sensor Se	eries	XE	EXE	VXE	XEmax	
	Max Energy 4.5 MeV	√				
	Max Energy 5.25 MeV		√			
	Max Energy 8 MeV			✓		
	Max Energy >12 MeV				✓	
	LINAC Technology	√	√	√	✓	
5	Boost Technology				✓	
	Advanced Metals Control (Boost Technology)				√	
	200mm/300mm Wafer Handling	√	√	✓	√	
	Field Upgradeable		√			



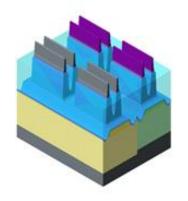
Purion XEmax – New High Energy Extension Targeting Advanced Image Sensor Applications

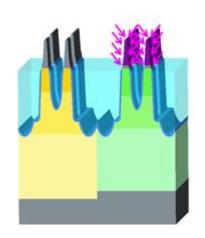


- Patented Boost TechnologyTM
- Filters out energetic metals for reduced dark current and white pixel count levels
- Enables energy capability for emerging high performance image sensors
- Strong CoO performance
 - New technology enables a dramatic productivity advantage for customers

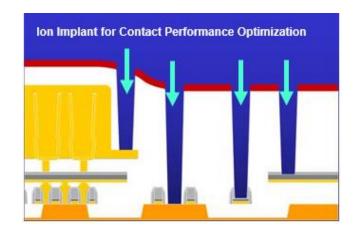


Advanced Memory and Logic/Foundry Devices Emerging Implant Requirements









- Overall scaling objectives being accomplished through strategies beyond traditional scaling
 - Ever increasing use of 3D architectures
 - Expanding use of new or modified materials
- Implications for ion implant include
 - Increasing use of shallow implants for electrical contact performance optimization
 - Related high aspect ratio and 3D structures require improved angle and dose control
 - Increasing use of material modification implants, often at very low energies
- Cost of Ownership (CoO) remains a dominant focus area for customers, driving continued need to improve implanter productivity



Purion Dragon – Revolutionary New High Current Implanter Architecture



- Purion Dragon orthogonal beam optics advances high current productivity to the next level
- Focuses on low energy, high dose applications for advance memory & logic devices
- System's advanced spot beam technology delivers best in class dose and angle control for most challenging high aspect ratio and 3D structure applications
- Product is a result of a Joint Development Program with a leading memory customer



Why Customers Choose Purion – The Innovation Benefit

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Financials

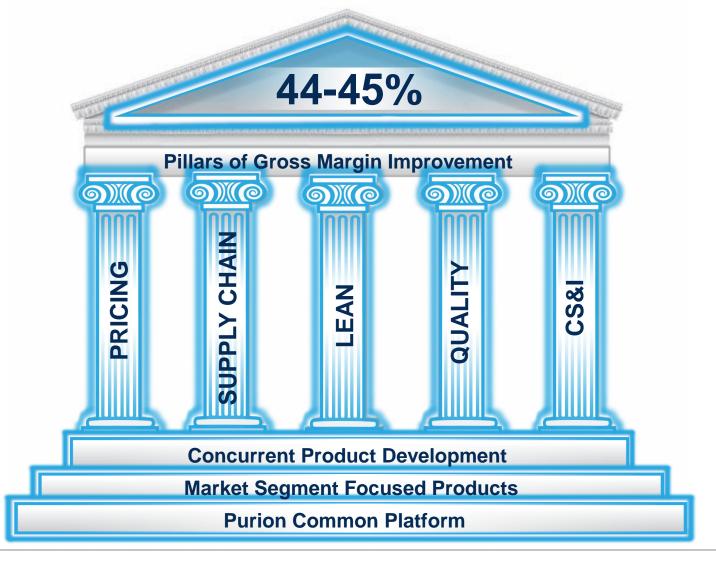


Financial Results and Outlook (GAAP)

	Q2 2020	Q3 2020 Outlook
Revenue	\$123M	~\$11 0M
Gross Margin	42.2%	~42.5%
Combined R&D and SG&A Expenses	\$35.5M	~\$36 M
Operating Profit	\$16.4M	\$10.5M - \$11.5M
Net Income	\$13.3M	
EPS	\$0.39	~\$0.24
Total Cash	\$197M	
Debt	\$0	
Inventory	\$149.2M	



Gross Margin Provides the Fuel for Investment and Profitability



PRICING

- Product extensions
- New products
- High value upgrades

SUPPLY CHAIN

- Make vs Buy decision
- Leverage volume and Purion commonality
- Global sourcing

LEAN

- Cycle improvement
- Labor productivity
- Capacity and resource planning

QUALITY

- Improve customer experience
- Enhance organizational capability and efficiency
- Certified ISO9001, In-process IATF 16949

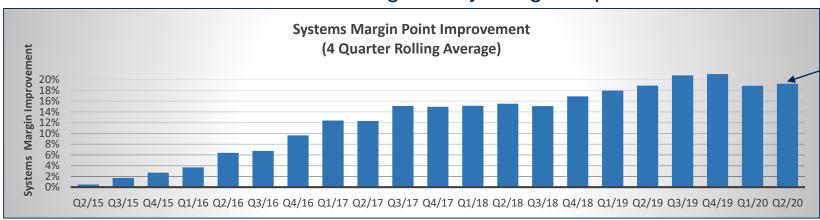
CS&I

- Accretive to the business
- One stop shopping with unique offerings
- Provides strong customer support



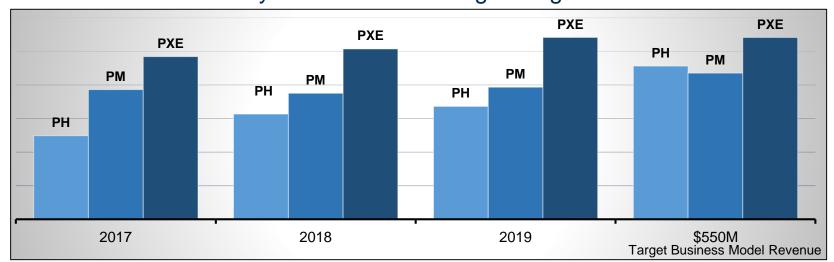
Gross Margins Driven by Product Maturity, Volume and Cost Out Initiatives

Cost Out Initiatives Fueling Steady Margin Improvement



4 Quarter Average Impacted by 3 Evaluation Closures in Q1/20

System Standard Margin Targets





Target Business Model (GAAP) The Path to Market Share Leadership

Revenue	\$301.5M 2015(A)	\$267.0M 2016(A)	\$410.6M 2017(A)	\$442.6 M 2018(A)	\$343.0M 2019(A)	\$550M Model*	\$650M Model*
Gross Margin	33.7%	37.3%	36.6%	40.6%	42.0%	42-43%	44-45%
Total OPEX	26.8%	31.1%	24.9%	27.0%	35.0%	~25%	~24%
Operating Profit	6.9%	6.2%	11.7%	13.5%	7.1%	17-18%	20-21%
Free Cash Flow (Cash From Operations – Capex)	5.5%	(4.1%)	11.9%	9.5%	(7.5%)	>15%	>17%**



^{*} The model is not a forecast of results but is intended to be indicative of the annual results Axcelis may achieve based on our strategic objectives

^{**} Assumes our federal net operating loss carryforwards have been consumed and Axcelis is now paying cash taxes

Axcelis Capital Strategy

- Our stock repurchase program remains on hold in light of the economic uncertainty relating to the COVID-19 pandemic. As of June 30, 2020, we had approximately \$24.8 million remaining under the Board authorized program
- In late May we filed a "well-known seasoned issuer" Form S-3 shelf registration statement covering a future offering of common stock or other securities. As a WKSI, we can file a Form S-3 with the type and amount of securities to be specified in the future
- We established a new \$40 million dollar line of credit
- These financing vehicles offer flexibility for our cash strategy
- The company will maintain a conservative view on cash in this current economic environment and maintain a strong, healthy balance sheet



